# CITY OF JONESVILLE DOWNTOWN DEVELOPMENT AUTHORITY AGENDA SEPTEMBER 14, 2021, 8:30 A.M. JONESVILLE POLICE DEPARTMENT, 116 W. CHICAGO STREET

#### **DDA FY 2020-21 Project Priorities:**

- 1. Klein Tool Building Redevelopment
- 2. Streetscape Reconstruction
- 3. South Parking Lot
- 1. CALL TO ORDER
- 2. PRESENTATIONS AND RECOGNITIONS

A. None

3. APPROVAL OF AGENDA

[Action Item]

**4. APPROVAL OF MINUTES** – May 11, 2021 Meeting

[Action Item]

- 5. PUBLIC COMMENT
- 6. FINANCIAL REPORT

A. Through August 31, 2021

[Action Item]

- 7. COMMITTEE REPORTS
  - A. None
- 8. NEW BUSINESS

A. Request for Proposals - Klein Tool

[Action Item]

B. Resignation – Don Germann

[Action Item]

C. Streetscape and South Parking Lot Design

[information Item]

9. OTHER BUSINESS

A. Project Updates

[Information Item]

10. ADJOURNMENT- Next Scheduled Meeting: Tuesday November 9, 2021 8:30 a.m.

# Jonesville Downtown Development Authority Regular Meeting Minutes of May 11, 2021

Present: Don Toffolo, Don Germann, Joe Ruden, Gale Fix, Gerry Arno and Abe Graves.

Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast.

Also Present: Jeff Gray

Chairman Don Toffolo called the meeting to order at 8:30 a.m.

A motion was made by Don Germann and supported by Gerry Arno to approve the agenda as presented. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

Don Germann made a motion and was supported by Gale Fix to approve the minutes of March 9, 2021. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

A motion was made by Gerry Arno and supported by Abe Graves to approve the Special Meeting minutes of April 28, 2021. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

A motion was made by Don Germann and supported by Abe Graves to accept the financial report through March 31, 2021. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

Updates were provided by the Redevelopment Committee and the Facilities and Design Committee.

A motion was made by Don Germann and supported by Abe Graves to amend the Fiscal Year 2021-22 Budget Recommendation to add \$1,000 donation to Riverfest. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion approved.

Don Germann made a motion and was approved by Joe Ruden to recommend that City Council approve the Fiscal Year 2021-22 Budget as amended. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

A motion was made by Joe Ruden and supported by Abe Graves to approve the Façade Improvement Grant Application from Mary Playford for work to the Playford Real Estate building. The application has been received and remaining work is set to begin in the near future. The application includes glass, entry and sign work that totals just under \$25,000. The project qualifies for the maximum \$2,500 grant. The funds will be distributed once the work has been completed and proof of payment submitted. All in favor. Absent: Penny Sarles, Mary Ellen Sattler and Chris Fast. Motion carried.

Manager Gray provided project updates.

The meeting was adjourned at 9:39 a.m.

The next scheduled DDA Meeting is Tuesday, July 13, 2021 at 8:30 a.m. and will be in-person at the Jonesville Fire Station.

Submitted by;

Cynthia D. Means Clerk



265 E. Chicago Street, Jonesville, MI 49250

To: Jonesville DDA Board

From: Jeffrey M. Gray, City Manager

September 10, 2021 Date:

Re: Manager Report and Recommendations – September 14, 2021 DDA Meeting

## **DDA FY 2020-21 Project Priorities:**

- 1. Klein Tool Building Redevelopment
- 2. Streetscape Reconstruction
- South Parking Lot

### **Financial Report**

[ROLL CALL][Action]

Attached is a revenue and expenditure report for the DDA through August 31st. The report shows revenue and expenditure activity for the month of August and fiscal year-to-date. It also illustrates the amount budgeted for each line item and the available balance in that line. With the new fiscal year having started on July 1, very little of the annual budget has been utilized. Also attached is a report of the current cash balances in all accounts as of August 31st. I recommend a motion to accept the financial report through March 31, 2021. Please refer to the attached revenue and expenditure report and cash balance report.

## **COMMITTEE REPORTS:**

None. Staff has been working directly with Chair Toffolo on the draft of the Request for Proposals that is on the agenda for consideration.

## **NEW BUSINESS:**

#### **Request for Proposals – Klein Tool**

[Action]

The attached Request for Proposals (RFP) would solicit redevelopment concepts from qualified developers for the former Klein Tool property. Staff has built a project website www.jonesville.org/redevelopment.aspx and will post signs on the building. Staff will send invitations to submit a proposal to those who have previously looked at the building. We would welcome a discussion of others to send invites to.

The intent is to hold an open house in early October for interested parties and to begin reviewing proposals in late October. Please review the content of the RFP and the project dates and offer thoughts and feedback. Legal counsel is reviewing the confidentiality aspects associated with financial submittals. Any recommended changes will be communicated at the meeting next week.

After the DDA reviews the RFP and makes any desired changes, the City Council will consider it at their meeting on September 15th. Section 13.2 of the City Charter requires that sale of real property be done by resolution. The attached resolution would authorize the issuance of the RFP and the entertaining of proposals.

The DDA will also want to discuss composition of a Review Committee to review proposals. I would anticipate 1-2 members of the DDA, 1-2 members from the City Council, and a member from the

Manager's Report and Recommendations May 11, 2021 DDA Meeting Page 2 of 2

Planning Commission, as well as any other City boards that the DDA proposes. If the RFP is in acceptable form, I recommend a motion to approve and to recommend it to the City Council. The DDA may also want to recommend the size and board representation for a review committee. *Please refer to the attached RFP*.

# 8. B. Resignation – Don Germann

[Action]

Please refer to the attached email from Don Germann. A motion to accept his resignation, with regret, is in order. The Mayor and DDA Chair are working on recruitment of a new member. A recommendation will be presented at a later date.

#### 8. C. Streetscape and Parking Lot Design

[Information]

This agenda item is reserved for an update on streetscape and south parking lot redesigns. *Please refer to the attached letters from the Michigan Department of Transportation (MDOT) and the project designer.* 

# **OTHER BUSINESS:**

## 9. A. Project Updates

[Information]

This item is reserved to address status updates on projects, and to address others that members may have questions about.

# REVENUE AND EXPENDITURE REPORT FOR CITY OF JONESVILLE PERIOD ENDING 08/31/2021

GL NUMBER	M DESCRIPTION	ACTIVITY FOR ONTH 08/31/2021 INCREASE (DECREASE)	YTD BALANCE 08/31/2021 NORMAL (ABNORMAL)	2021-22 AMENDED BUDGET	AVAILABLE BALANCE NORMAL (ABNORMAL)	% BDGT USED
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Fund 248 - DOWNTOW	'N DEVELOPMENT AUTHORITY					
Revemues						
248-000-403.000	CURRENT PROPERTY TAX	0.00	0.00	141,000.00	141,000.00	0.00
248-000-403.075	PERSONAL PROPERTY TAX REIMB	0.00	0.00	17,000.00	17,000.00	0.00
248-000-665.000	INTEREST EARNINGS	1.65	3.28	250.00	246.72	0.01
TOTAL REVENUES		1.65	3.28	158,250.00	158,246.72	0.01
Expenditures						
Dept 442 - PARKING LO	OTS					
248-442-921.000	ELECTRICITY	0.00	113.91	1,500.00	1,386.09	0.08
248-442-965.100	CONTRIB TO GEN FUND-PKG LOT M		0.00	13,990.00	13,990.00	0.00
Total Dept 442 - PARKII		0.00	113.91	15,490.00	15,376.09	0.08
Dept 443 - SIDEWALKS						
248-443-702.000	SALARIES AND WAGES	135.26	135.26	600.00	464.74	0.23
248-443-702.100	SALARIES AND WAGES - OVERTIME	0.00	0.00	50.00	50.00	0.00
248-443-715.000	EMPLOYERS SHARE - FICA & MEDICA		10.01	50.00	39.99	0.20
248-443-716.000	HEALTH INSURANCE	18.27	18.27	50.00	31.73	0.37
248-443-718.000	DISABILITY	1.24	1.24	5.00	3.76	0.25
248-443-719.000	RETIREMENT - EMPLOYER PORTION		6.76	50.00	43.24	0.14
248-443-721.000	LIFE INSURANCE	0.92	0.92	3.00	2.08	0.31
248-443-722.000	EMPLOYEE ASSISTANCE PROGRAM	0.10	0.10	1.00	0.90	0.10
248-443-723.000	DENTAL INSURANCE	2.08	2.08	10.00	7.92	0.21
248-443-724.000	OPTICAL INSURANCE	0.40	0.40	2.00	1.60	0.20
248-443-930.000	REPAIRS & MAINTENANCE	0.00	0.00	200.00	200.00	0.00
248-443-940.000	EQUIPMENT RENTAL	262.76	262.76	800.00	537.24	0.33
Total Dept 443 - SIDEW	'ALKS	437.80	437.80	1,821.00	1,383.20	0.24
Dept 729 - DEVELOPMENT ACTIVITIES						
248-729-702.000	SALARIES AND WAGES	323.62	323.62	0.00	(323.62)	100.00
248-729-715.000	EMPLOYERS SHARE - FICA & MEDICA		23.14	0.00	(23.14)	100.00
248-729-716.000	HEALTH INSURANCE	88.76	88.76	0.00	(88.76)	100.00
248-729-718.000	DISABILITY	2.21	2.21	0.00	(2.21)	100.00
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# REVENUE AND EXPENDITURE REPORT FOR CITY OF JONESVILLE PERIOD ENDING 08/31/2021

	МО	ACTIVITY FOR NTH 08/31/2021	YTD BALANCE 08/31/2021	2021-22	AVAILABLE BALANCE	
		INCREASE	NORMAL	AMENDED	NORMAL	% BDGT
GL NUMBER	DESCRIPTION	(DECREASE)	(ABNORMAL)	BUDGET	(ABNORMAL)	USED
Fund 248 - DOWNTOWI	N DEVELOPMENT AUTHORITY					
248-729-719.000	RETIREMENT - EMPLOYER PORTION	16.18	16.18	0.00	(16.18)	100.00
248-729-721.000	LIFE INSURANCE	2.28	2.28	0.00	(2.28)	100.00
248-729-722.000	EMPLOYEE ASSISTANCE PROGRAM	0.24	0.24	0.00	(0.24)	100.00
248-729-723.000	DENTAL INSURANCE	10.11	10.11	0.00	(10.11)	100.00
248-729-724.000	OPTICAL INSURANCE	1.94	1.94	0.00	(1.94)	100.00
248-729-740.000	OPERATING SUPPLIES	9.00	9.00	0.00	(9.00)	100.00
248-729-800.000	COMMUNITY PROMOTION-FACADE P	0.00	2,500.00	17,500.00	15,000.00	0.14
248-729-820.000	MEMBERSHIPS/DUES/SUBSCRIPTION	0.00	0.00	200.00	200.00	0.00
248-729-900.000	PRINTING & PUBLISHING	0.00	180.00	0.00	(180.00)	100.00
248-729-965.200	CONTRIB TO GEN FUND	0.00	0.00	3,837.00	3,837.00	0.00
248-729-965.300	CONTRIB TO GEN FUND - ADMIN/WA	0.00	0.00	28,728.00	28,728.00	0.00
Total Dept 729 - DEVELO	OPMENT ACTIVITIES	477.48	3,157.48	50,265.00	47,107.52	0.06
Dept 733 - DOWNTOWN						
248-733-702.000	SALARIES AND WAGES	519.23	671.52	5,500.00	4,828.48	0.12
248-733-715.000	EMPLOYERS SHARE - FICA & MEDIC#	39.17	50.07	500.00	449.93	0.10
248-733-716.000	HEALTH INSURANCE	15.66	88.76	500.00	411.24	0.18
248-733-718.000	DISABILITY	4.29	8.55	50.00	41.45	0.17
248-733-719.000	RETIREMENT - EMPLOYER PORTION	30.31	50.86	300.00	249.14	0.17
248-733-721.000	LIFE INSURANCE	3.15	6.63	30.00	23.37	0.22
248-733-722.000	EMPLOYEE ASSISTANCE PROGRAM	0.32	0.71	5.00	4.29	0.14
248-733-723.000	DENTAL INSURANCE	6.93	19.82	100.00	80.18	0.20
248-733-724.000	OPTICAL INSURANCE	1.32	3.78	25.00	21.22	0.15
248-733-740.000	OPERATING SUPPLIES	0.00	0.00	500.00	500.00	0.00
248-733-910.000	INSURANCE	0.00	177.00	175.00	(2.00)	1.01
248-733-921.000	ELECTRICITY	0.00	357.18	5,300.00	4,942.82	0.07
248-733-921.100	<b>ELECTRICITY - CHRISTMAS LIGHTS</b>	0.00	0.00	1,100.00	1,100.00	0.00
248-733-924.000	WATER AND SEWER	0.00	0.00	200.00	200.00	0.00
248-733-930.000	REPAIRS & MAINTENANCE	0.00	0.00	800.00	800.00	0.00
248-733-930.100	REPAIRS & MAINT - STREET LIGHTS	0.00	894.62	2,000.00	1,105.38	0.45
248-733-940.000	EQUIPMENT RENTAL	401.40	662.42	2,700.00	2,037.58	0.25
Total Dept 733 - DOWNTOWN/STREETSCAPE		1,021.78	2,991.92	19,785.00	16,793.08	0.15

# REVENUE AND EXPENDITURE REPORT FOR CITY OF JONESVILLE PERIOD ENDING 08/31/2021

	M	ACTIVITY FOR ONTH 08/31/2021 INCREASE	YTD BALANCE 08/31/2021 NORMAL	2021-22 AMENDED	AVAILABLE BALANCE NORMAL	% BDGT
GL NUMBER	DESCRIPTION	(DECREASE)	(ABNORMAL)	BUDGET	(ABNORMAL)	USED
Fund 248 - DOWNTOW	N DEVELOPMENT AUTHORITY					
Dept 895 - PROMOTIONS						
248-895-702.000	SALARIES AND WAGES	43.72	105.90	4,000.00	3,894.10	0.03
248-895-715.000	EMPLOYERS SHARE - FICA & MEDICA	3.31	7.85	400.00	392.15	0.02
248-895-716.000	HEALTH INSURANCE	0.00	10.44	350.00	339.56	0.03
248-895-718.000	DISABILITY	0.34	0.72	30.00	29.28	0.02
248-895-719.000	RETIREMENT - EMPLOYER PORTION	2.67	6.26	300.00	293.74	0.02
248-895-721.000	LIFE INSURANCE	0.26	0.65	20.00	19.35	0.03
248-895-722.000	EMPLOYEE ASSISTANCE PROGRAM	0.02	0.06	5.00	4.94	0.01
248-895-723.000	DENTAL INSURANCE	0.57	2.30	50.00	47.70	0.05
248-895-724.000	OPTICAL INSURANCE	0.11	0.44	10.00	9.56	0.04
248-895-882.000	DECORATIONS-CHRISTMAS/BANNER	0.00	0.00	2,000.00	2,000.00	0.00
248-895-883.000	OTHER-LUMINATE/CELEBRATE/GATH	0.00	0.00	500.00	500.00	0.00
248-895-883.100	OTHER - RIVERFEST/JBA/ETC	0.00	0.00	1,000.00	1,000.00	0.00
248-895-884.000	BEAUTIFICATION-TREES/FLOWERS/I	0.00	0.00	300.00	300.00	0.00
248-895-940.000	EQUIPMENT RENTAL	5.61	11.22	1,100.00	1,088.78	0.01
Total Dept 895 - PROMOTIONS		56.61	145.84	10,065.00	9,919.16	0.01
TOTAL EXPENDITURE	S	1,993.67	6,846.95	97,426.00	90,579.05	0.54
Fund 248 - DOWNTOW	N DEVELOPMENT AUTHORITY:					
TOTAL REVENUES		1.65	3.28	158,250.00	158,246.72	0.01
TOTAL EXPENDITURES		1,993.67	6,846.95	97,426.00	90,579.05	0.54
NET OF REVENUES & EXPENDITURES		(1,992.02)	(6,843.67)	60,824.00	67,667.67	(0.53)

09/09/2021 08:46 AM BALANCE SHEET FOR CITY OF JONESVILLE

Total Liabilities And Fund Balance

User: LSPAHR Period Ending 08/31/2021 DB: Jonesville

Fund 248 DOWNTOWN DEVELOPMENT AUTHORITY

Page:

1/1

GL Number Description Balance \*\*\* Assets \*\*\* 248-000-001.000 CASH - CHECKING 2,473.22 CASH - MI CLASS INVESTMENT ACCT 248-000-007.000 121,093.35 248-000-123.000 PREPAID EXPENSES 126.00 Total Assets 123,692.57 \*\*\* Liabilities \*\*\* 248-000-214.101 DUE TO GENERAL FUND 4,681.25 248-000-214.661 DUE TO MOTOR VEHICLE POOL FUND 936.40 2,137.54 248-000-214.750 DUE TO IMPREST PAYROLL 7,755.19 Total Liabilities \*\*\* Fund Balance \*\*\* 248-000-390.000 FUND BALANCE 184,708.32 Total Fund Balance 184,708.32 184,708.32 Beginning Fund Balance - 20-21 (61,923.99) 122,784.33 Net of Revenues VS Expenditures - 20-21 \*20-21 End FB/21-22 Beg FB Net of Revenues VS Expenditures - Current Year (6,846.95) Ending Fund Balance 115,937.38

123,692.57

<sup>\*</sup> Year Not Closed

# 2021-06

# CITY OF JONESVILLE COUNTY OF HILLSDALE STATE OF MICHIGAN

# RESOLUTION – SALE OF REAL PROPERTY: 121 WATER STREET AND ASSOCIATED VACANT PARCELS

At a Regular Meeting of the City Council of the City of Jonesville, County of Hillsdale, and State of Michigan, held at the Jonesville Police Department, 116 W. Chicago Street, in said City on the 15<sup>th</sup> day of September 2021, at 6:30 in the p.m.

PRESENT:		
ABSENT:		
	preamble and resolution were offered by Council Member  Council Member	and
purchased the p	<b>REAS</b> , the City of Jonesville and the Jonesville Downtown Development Authoroperty at 121 Water Street, formerly occupied by Klein Tool, along with asset es for the purpose of facilitating an economically beneficial redevelopment; are	ociated
WHEN	<b>REAS</b> , the 2019 City of Jonesville Master Plan identifies redevelopment of the ty priority; and	e property as
Environment, C	<b>REAS,</b> the City obtained a Site Assessment Grant from the Michigan Departm Great Lakes and Energy (EGLE) to assess environmental conditions on the site n a Due Care Plan to assist with the marketing of the property; and	
	<b>REAS</b> , the City and DDA have shown the property to a number of interested p and/or redevelopment; and	arties for
for Proposals (I	<b>REAS</b> , the City and DDA have determined that it would be beneficial to issue RFP) to articulate their expectations regarding the redevelopment of the proper is for an economically beneficial redevelopment of the property.	
authorize issuain order to solic	THEREFORE, BE IT RESOLVED that the Jonesville City Council does he nee of the attached Request for Proposals for the Chicago Street Riverfront Recit proposals for the redevelopment of the subject property. This action is interested and redevelopment of the property, in accordance with the criteria and process.	development nded to
Upon a roll call	l vote, the following voted:	
AYES:	Members:	
NAYS:	Members:	
ABSENT:	Members:	

# RESOLUTION DECLARED ADOPTED.

	Cynthia D. Means, Clerk
I hereby certify that the foregoing is a true and complet Council of the City of Jonesville, County of Hillsdale a the 15 <sup>th</sup> day of September, 2021, and that public notice Michigan, 1976, as amended, including in the case of a publication or posting at least eighteen (18) hours prior	and State of Michigan at a regular meeting held on was given pursuant to Act 267, Public Acts of special or rescheduled meeting notice by
	Cynthia D. Means, Clerk

265 E. Chicago Street, Jonesville, MI 49250

#### **REQUEST FOR PROPOSALS**

# DOWNTOWN JONESVILLE DEVELOPMENT OPPORTUNITY CHICAGO STREET RIVERFRONT REDEVELOPMENT

# CITY OF JONESVILLE, MICHIGAN JONESVILLE DOWNTOWN DEVELOPMENT AUTHORITY

The City of Jonesville (City) and the Jonesville Downtown Development Authority (DDA) are accepting sealed proposals for the "Chicago Street Riverfront Redevelopment." Proposals will be accepted until such time as the City and DDA have received a proposal that they deem to be most favorable to the interests of the City and DDA. Proposals will be reviewed beginning on Monday, October 25, 2021. Proposals will be considered until the City/DDA has entered into a Pre-Development Agreement with a potential developer, or December 31, 2021, whichever occurs sooner.

**Please mark sealed envelopes: "Chicago Street Riverfront Redevelopment"** on the lower left-hand corner. In addition, if the proposal is to be express mailed, "Proposal Documents Enclosed DO NOT OPEN" must be conspicuously marked on the package. Faxed and emailed proposals will not be considered or accepted.

Proposals shall be submitted to:

Jeff Gray, City Manager City of Jonesville 116 W. Chicago Street Jonesville, MI 49250 jgray@jonesville.org

The City and DDA reserve the right to reject any or all proposals, to waive any informality in the proposal received, and to accept any proposal or part thereof, which it shall deem to be most favorable to the interests of the City and DDA.

# REQUEST FOR PROPOSALS DOWNTOWN JONESVILLE DEVELOPMENT OPPORTUNITY CHICAGO STREET RIVERFRONT REDEVELOPMENT

The City of Jonesville (City) and the Jonesville Downtown Development Authority (DDA) are seeking experienced development entities that have demonstrated success in executing highly complex redevelopment projects. The selected entity will be the City/DDA's redevelopment partner for the project. The selected developer will be responsible for coordinating all development activities, including, but not limited to: conceptual and final site plans, project pro formas, property acquisition, market and feasibility studies, securing private sector equity and financing, and partnering with the City of Jonesville and Jonesville DDA to facilitate all project components, including the potential use of public financing and other incentives. Should the City select a developer, it will require that the developer enter into a Pre-Development Agreement regarding their due diligence responsibilities. Any final development plans will be subject to negotiation of a complete development agreement between the City/DDA and developer, as well as the City's development review process.

#### **BACKGROUND**

Jonesville is located in southern Michigan at the intersection of US-12 and M-99. The City is approximately 30 minutes south of Jackson and approximately 20 miles north of the point where the Michigan, Indiana and Ohio borders meet. The City is well-positioned within an hour drive to several cities in the three states, with good access to area interstates.

Jonesville is about 2.9 square miles and has a population of 2,258 residents (2010 Census). Despite its small size, the City boasts a diverse economy that includes professional services, retail and manufacturing. Industry includes a large international fabrication company, as well as several smaller shops and manufacturers, including several locally- and family-owned businesses.

Downtown Jonesville has established a reputation as a destination for food and arts. Our restaurants

Grand Rapids

Saginaw

Flint

Saginaw

Saginaw

Flint

Saginaw

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Fort Wayne

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are widely known, with Jonesville often recognized as a top small town for food. We boast an active and vibrant community theater. There are many service and retail offerings, as well. Andrew Mack and Sons Brush Company, Jonesville Lumber, and Powers Clothing – the nation's oldest Carhartt retailer – are all centennial businesses in the Downtown.

The DDA is active in Downtown maintenance, having upgraded the streetscape and investing in several public parking improvements. The City takes great pride in its efforts to maintain and improve its streets and other public infrastructure.

#### **DETAILED DESCRIPTION OF SITE AND OPPORTUNITY**

The City of Jonesville and the Jonesville DDA collectively own three parcels in the Downtown. The primary parcel includes a vacant 68,500 square foot former manufacturing building, depicted as Parcel I on Attachment A. Parcel II is a small parcel, formerly used for parking. It is separated from Parcel I by a Consumers Energy substation; there is an access easement across the rear of the substation property that connects Parcel I and II. Parcel IV was acquired by the City and DDA in anticipation that additional parking would be needed to accommodate the redevelopment.

The property provides a unique redevelopment opportunity, overlooking the St. Joseph River, and with frontage on US-12/Chicago Street. Traffic counts taken in 2020 put the Average Daily Traffic (ADT) on US-12/Chicago Street in the vicinity of the site at 11,866 vehicles per day.

The property was acquired by the City and DDA in 2010. Previously, the structure on Parcel I was operated from 1945 until 1986 by Vaco Products, a manufacturer of metal hand tools. Klein Tools purchased the building in 1986 and continued to manufacture metal hand tools until approximately 2008. The historic development of the existing building is illustrated in Attachment 2.

Known historical uses of Parcel I date back to 1884 and include Jonesville Woolen Mill building, as well as a restaurant, an engineering business, a steam printing business, a meat market, a fire house, hardware store, tin shop, photo shop, shed, icehouse, agricultural implements store, wagon shop, bowling alley, paint shop, dwelling, machine shop, laundry cleaning and pressing business, carpenter shop, auto garage, hardware store, auto repair facility, hay rack factory, auto sales business, and a lodge/hall.

#### **ENVIRONMENTAL CONSIDERATIONS**

The property has existing subsurface contaminants typical of a manufacturing site of its age. A baseline environmental assessment (BEA) conducted on behalf of the City in 2011 found known areas of volatile organic compounds (VOCs), polycyclic aromatic hydrocarbons (PAHs), metals, and trichloroethylene (TCE). The BEA includes both a Phase I and two Phase II Environmental Assessments, as well as soil and groundwater test results.

A Due Care Compliance Plan was completed in 2019 through a grant from the Michigan Department of Environment, Great Lakes and Energy (EGLE). The Plan includes additional subsurface tests, as well as indoor air sample results.

These environmental reports can be viewed on the City's website at: http://www.jonesville.org/redevelopment.aspx.

**DEVELOPMENT TOOLS** - The City and DDA will assist the developer with public financing options with a number of local, state and federal tools.

- **Tax Increment Financing (TIF).** The use of Downtown Development Authority TIF may be used to cover eligible public infrastructure costs.
- State and Federal Incentives. The City will work with the developer to secure any available State
  and Federal incentives, including the Michigan Economic Development Corporation (MEDC)
  Community Revitalization Program and/or Community Development Block Grant (CDBG);
  remediation grants and loans from the Michigan Department of Environment, Great Lakes and

Energy (EGLE) or Environmental Protection Agency (EPA); and the Michigan Natural Resources Trust Fund (MNRTF) grant through the Michigan Department of Natural Resources (MDNR), if applicable. The City has previously worked closely with EGLE staff for environmental evaluations; EGLE has advised that they will consider grant and loan proposals for qualifying developments.

• Property. The building and land controlled by the City and DDA is available to the selected developer to purchase, as deemed appropriate based upon the project needs. The developer will negotiate with the Jonesville DDA/City on the sales price of the property. The City and DDA may consider a below market sale price to assist with a development that expands tax base and/or job creation in the Downtown. The DDA and City may consider partnering in the development of aspects of the project, particularly if public parking and/or public utilization of the riverfront are necessary to the redevelopment.

#### **RFP CONCEPT GUIDELINES**

The City and DDA are seeking a proposal that will maximize land values, and result in a design and use that compatible with existing uses in the Downtown. The purpose of this RFP **is not** to require prospective developers to fully design the project. On the contrary, the intent is to generate a design concept that the developer, City, and DDA feel has market potential and will be an improvement to Downtown Jonesville. The following guidelines are provided to assist in the development of a design concept for the redevelopment site:

- The DDA and City prefer that the property be redeveloped for a "Downtown compatible" use. The preferred building use or uses would include retail, office, food service, residential, or other uses similar to existing businesses Downtown.
- However, the DDA and City will entertain proposals for any viable re-use or redevelopment of the building that will result in the creation of new jobs and/or tax base in the Downtown.
- The building design would be consistent with the appearance and site design that exists
  Downtown, as stated in the form-based regulations for Downtown buildings. The City's form-based regulations are included on the City's website at:
   http://www.jonesville.org/redevelopment.aspx.

#### **RFP CRITERIA**

Along with a concept plan, the City of Jonesville and Jonesville DDA are requesting that interested developers submit qualifications. The amount of information submitted is not limited to a set number of pages, but we ask that you be concise and mindful of the review team. The proposal must include a Letter of Interest, as well as the following content:

- **Development Entity.** Identify the development entity that would enter into a Pre-Development Agreement with the City/DDA, including all intended partners to the extent known at this time. Please indicate complete listing of names, titles, addresses, and phone numbers, as well as the primary contact person.
- Relevant Experience. Provide evidence of a substantial development project(s) that the
  development entity is currently undertaking or has completed. Please provide at least one
  reference for the City/DDA to contact in relation to each applicable project. Allow proprietary
  information related to prior development to be reviewed by select members of the review team
  if requested.

• **Financial Capacity**. Provide evidence of developing and financing similar projects. A sworn statement certifying that the submitting entity is not delinquent to any local, County, State or Federal taxing jurisdiction in any property, income, or business taxes must also be provided.

#### **EVALUATION CRITERIA**

Respondents shall provide sample reports, plans, schedules, financing strategies and photos of completed projects, as well as awards, recognition of successful project and partnerships The best candidate will demonstrate the following:

- a. Years of experience in the field of large-scale development projects, including experience in Downtown redevelopment.
- b. Qualifications, financial capacity and track record of key personnel and the development entity.
- c. Ability to seek and secure multi-layer financing tools, coordinate complex construction schedules and lead a public/private partnership team and the capacity to deliver the overall project, as well as reasonable estimates of project costs and sources and uses of funds.
- d. Experience with brownfield redevelopment, including contaminated sites.
- e. Compatibility of the conceptual design and proposed use(s) with the Downtown.
- f. The evaluation criteria are intended to assist the review committee in comparing and assessing the qualifications; however, the determination of the most qualified entity or the most appropriate proposal may incorporate additional criteria or considerations.

#### **SELECTION PROCESS**

A Review Committee made up of representatives from the City, DDA, and representatives from related City Boards and Commissions will evaluate the qualifications based upon the criteria above. Proposals will only be accepted if the entity is deemed qualified under the qualifications criteria. The Review Committee will determine if there are one or more development entities/teams and conceptual proposals to consider further. If the evaluation results in more than one proposal being considered, then there will be an interview process to further evaluate the experience and qualifications of the key personnel. The review team will take their recommendation to the DDA and the City Council. City Council will make the final decision.

Upon selection of one development entity or team, the City and DDA would enter into a Predevelopment Agreement that would include a defined timeline in which the developer will conduct additional due diligence in partnership with the City, and the City would commit not to sell the properties to anyone else during that defined term. During that due diligence phase the developer would be expected to further define the project scope, design and program, as well as to advance the financial evaluation of the site and conduct appropriate feasibility studies.

During the pre-development phase the City/DDA will perform a detailed review of the developer's financial capacity to complete the proposed project, among other considerations, which will also be reviewed. At the end of the time defined in the pre-development agreement the City/DDA and Developer would evaluate the results of the due diligence and determine if there is a feasible and mutually beneficial redevelopment project for the site that would justify moving toward negotiation of a development agreement.

The City and DDA reserve the right to reject any or all proposals, to waive any informality in the proposal received, and to accept any proposal or part thereof, which it shall deem to be most favorable to the interests of the City and DDA. The public entities are not liable for any costs incurred by any developer prior to the negotiation, approval and execution of a development agreement.

#### **ADDITIONAL INFORMATION**

#### **Questions and Inquiries**

Any and all questions related to this RFP must be submitted in writing by 12:00 pm, Friday, October 15, 2021. No questions will be accepted after that time. Answers to questions will be provided on the City's project webpage (<a href="http://www.jonesville.org/redevelopment.aspx">http://www.jonesville.org/redevelopment.aspx</a>) on, or before 4:30 p.m. on Wednesday, October 20, 2021. All inquiries related to this RFP must be directed, in writing to:

Jeff Gray, City Manager City of Jonesville 116 W. Chicago Street Jonesville, MI 49250 igray@jonesville.org

#### **Acceptance of Responses**

The RFP is not a binding agreement. Responses to the RFP will be evaluated, as cited herein, and respondents will be notified whether they have been chosen to proceed in the process. Submissions will be kept confidential, as permitted by law. The anticipated timeline for the selection process is outlined, as follows:

- September 17, 2021 RFP Issued
- October 6, 2021 Building open house, 4:00 p.m. to 6:00 p.m., 121 Water Street
- October 15, 2021 Written questions/requests for clarification due by 12:00 p.m.: email to jgray@jonesville.org
- October, 20, 2021 Responses to written inquires posted to city's website http://www.jonesville.org/redevelopment.aspx
- October 25, 2021 Review Committee will begin reviewing proposals, as they are received.
   Written Proposals shall include: Nine (9) copies of the Proposal, along with one electronic copy (on CD or thumb drive) of proposal shall be submitted, as follows:

Proposals will be accepted until such time as the City and DDA have received a proposal that they deem to be most favorable to the interests of the City and DDA. Proposals will be reviewed beginning on Monday, October 25, 2021. Proposals will be considered until the City/DDA has entered into a Pre-Development Agreement with a potential developer, or December 31, 2021, whichever occurs sooner.

**Please mark sealed envelopes: "Chicago Street Riverfront Redevelopment"** on the lower left-hand corner. In addition, if the proposal is to be express mailed, "Proposal Documents Enclosed DO NOT OPEN" must be conspicuously marked on the package. Faxed and emailed proposals will not be considered or accepted.

Proposals shall be submitted to: Jeff Gray, City Manager City of Jonesville 116 W. Chicago Street Jonesville, MI 49250 jgray@jonesville.org

- Following review of proposals, finalist firms will be selected for further consideration. If deemed
  warranted, interviews of a firm or firms will take place prior to recommending a firm to the City
  and DDA.
- Execution of a pre-development agreement would allow the selected firm to conduct due diligence and develop a project design and scope for consideration by the City and DDA.

### **Conflict of Interest**

The respondent should disclose any conflicts of interest, in writing, to the City of Jonesville/Jonesville DDA. The City of Jonesville/Jonesville DDA will consider the nature of the respondent's responsibilities and the degree of potential or apparent conflict in deciding the course of action that the respondent needs to take to remedy the conflict of interest.

A conflict of interest exists wherever an individual could benefit directly or indirectly from access to information or from a decision over which they may have influence and also includes a perceived conflict where someone might reasonably perceive there to be such benefit and influence.

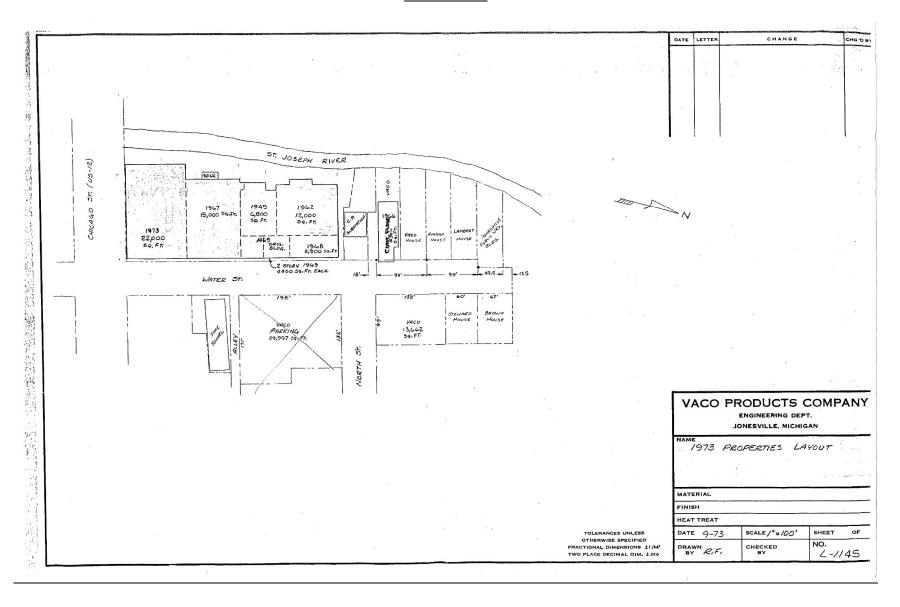
A conflict of interest occurs when a staff member or consultant attempts to promote a private or personal interest that results in an interference with the objective exercise of their job responsibilities, or gains any advantage by virtue of his/her position and working relationship with the City of Jonesville and Jonesville DDA.

Conflicts of interest may be real, potential or perceived. Failure by the respondent to disclose a conflict of interest, be it real, potential, or perceived, will result in disqualification.

# Attachment 1



# **Attachment 2**



# **Jeff Gray**

From: Donald Germann < Don.Germann@cnbb.bank>

**Sent:** Monday, August 23, 2021 6:49 PM **To:** Jeff Gray; 'don.toffolo@edwardjones.com'

**Subject:** Don Germann - Resignation from the Jonesville Down Town Development Authority

Good evening,

Please accept email as my resignation from the Jonesville Down Town Development Authority.

I have accepted a promotion and will be working in both the Hillsdale and Jonesville markets.

I will look forward to seeing the continued growth and development of the Jonesville Community.

## **Don Germann**

Assistant Vice President - Branch Officer NMLS Number 465221 P: (517) 849-0201 Don.<u>Germann@cnbb.bank</u>



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# **Jeff Gray**

From: Fossitt, Jason (MDOT) <FossittJ@michigan.gov>

Sent: Thursday, September 2, 2021 3:22 PM

**To:** Jeff Gray

**Cc:** Pittman, Jason (MDOT)

**Subject:** 2023 MDOT Project on US-12 in Jonesville

Jeff,

MDOT has an upcoming project to cold mill and resurface US-12 from East of Pine Drive to Concord Rd in 2023. This project is part of MDOTs Capital Preventative Maintenance Program. The hot mix asphalt resurfacing will include cold milling off 1½ inches and paving back 1½ inches. The sidewalk ramps that were not replaced with the past signal project will be replaced with the 2023 project. Within the limits of this project there are areas that have a five lane cross section (2 lanes each direction with a center left turn lane) with on street parking. It is MDOTs policy that the city covers the cost to mill and pave the on street parking areas only. MDOT would cover all costs for the lanes and turn lanes.

In past conversations you mentioned that Jonesville could be interested in a locally funded enhancement to update the streetscape work done in the past. If this is still the case we would have to discuss the details on how this would work. Also, if the city has any watermain or sanitary work planned we ask it be completed before the resurfacing project in 2023.

Thank you

Jason Fossitt PE Operations Engineer Jackson TSC 517-719-3215

# **Jeff Gray**

From: David Fisher <DavidF@wolveng.com>
Sent: Wednesday, June 23, 2021 6:25 PM

To: Jeff Gray
Cc: Donald Heck
Subject: Parking options

**Attachments:** parking options 062321.pdf

Hi Jeff,

Attached are a couple of options for additional parking. I tried another with perpendicular parking directly off the alley, but it created some circulation problems and not as efficient. Please let me know if you have any questions or would like to explore some other options.

Regards,

### David Fisher, PLA

Landscape Architect

#### Wolverine Engineers & Surveyors, Inc.

312 North Street

Mason, Michigan 48854-1169

Ph: 517.676.9200 Fx: 517.676.9396 davidf@wolveng.com http://www.wolveng.com

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