



To: Jonesville City Council  
From: Jeffrey M. Gray, City Manager *JMG*  
Date: November 15, 2023  
Re: Supplemental Information – November 15, 2023 Council Meeting

- *Staff has completed additional reviews of the proposals for waste and recycling services and would ask Council to please consider the following updated recommendation:*

**6. F. Consider Bid Award – Waste and Recycling Contract** **[Action Item]**

Staff has completed additional review and analysis of the proposals received from LRS of Jackson, MI and Granger Waste Services. The analysis is summarized in the attached spreadsheets. Following review of the overall costs of the 5-year contracts proposed by each provider, costs are comparable for residential customers taking both trash and recycling services, with LRS providing an approximate \$9.00 savings over the life of the contract. Municipal trash collection for City facilities is less by a little more than \$400 with the Granger proposal. The significant separation in cost comes in comparing the costs of the City-wide clean-up. Based on 2022 truck and volume numbers, there is an over \$12,000 savings in the LRS proposal over the 5-year term. In addition to the lower overall cost of the LRS proposal, the City has received an outstanding level of service from LRS under the current contract. Staff recommends that Council consider awarding a 5-year contract to LRS of Jackson, MI based on the proposal dated November 6, 2023. *Please refer to the cost analyses of the proposals, and clarification questions and answers from the two providers.*

- *I recommend that the agenda be amended to add the following item:*

**6. I. Board and Commission Appointments** **[Action Item]**

Various Board and Commission appointments are necessary due to the expiration of terms in 2023.

Board of Review: Joy Sutton – Reappoint to a three-term through December of 2026.

Citizenship Committee: Kathy Adams and Brenda Guyse – Reappoint to a three-year term through September of 2026.

Downtown Development Authority: Chris Fast, Anthony Smith, and Joe Ruden – Reappoint to a four-year term through November of 2027.

Local Development Finance Authority: Scott Campbell and Erik Weatherwax – Reappoint to a four-year term through November of 2027.

Planning Commission: Christine Bowman and Charles Crouch – Reappoint to a three-year term through November of 2026.

Zoning Board of Appeals: Kayla Thompson – Reappoint to a three-year term through November of 2026.

In addition, there is a board vacancy on the Downtown Development Authority and one on the Local Development Finance Authority. Staff will advertise these openings and bring recommendations at a future date.

A motion is necessary to make the reappointments to the respective boards.

LRS of Jackson, MI Bid

	Residential Collection		Municipal Collection				City-Wide Clean-Up		Totals
	Trash	Recyclables	2-Yard Trash	4-Yard Trash	2-Yard Recyclables	Misc. Cans	Cost Per Hour	Cost Per Ton	
LRS Bid/mo.	\$ 13.20	\$ 5.03	\$ 75.00	\$ 87.00	\$ 55.00	\$ -	\$200/truck/hr	\$65/ton	
Annual Cost - Year 1	\$ 158.40	\$ 60.36	\$ 900.00	\$ 1,044.00	\$ 660.00	\$ -	\$ 10,400.00	\$ 2,145.00	\$ 15,367.76
Annual Cost - Year 2	\$ 164.74	\$ 62.77	\$ 900.00	\$ 1,044.00	\$ 660.00	\$ -	\$ 10,400.00	\$ 2,145.00	\$ 15,376.51
Annual Cost - Year 3	\$ 171.33	\$ 65.29	\$ 900.00	\$ 1,044.00	\$ 660.00	\$ -	\$ 10,400.00	\$ 2,145.00	\$ 15,385.61
Annual Cost - Year 4	\$ 178.18	\$ 67.90	\$ 900.00	\$ 1,044.00	\$ 660.00	\$ -	\$ 10,400.00	\$ 2,145.00	\$ 15,395.08
Annual Cost - Year 5	\$ 185.31	\$ 70.61	\$ 900.00	\$ 1,044.00	\$ 660.00	\$ -	\$ 10,400.00	\$ 2,145.00	\$ 15,404.92
<b>Subtotals</b>	<b>\$ 857.95</b>	<b>\$ 326.93</b>	<b>\$ 4,500.00</b>	<b>\$ 5,220.00</b>	<b>\$ 3,300.00</b>	<b>\$ -</b>	<b>\$ 52,000.00</b>	<b>\$ 10,725.00</b>	<b>\$ 76,929.87</b>
<b>Category Totals</b>	<b>\$1,184.87</b>		<b>\$13,020.00</b>				<b>\$62,725.00</b>		<b>\$ 76,929.87</b>

\*\* Note: City-Wide Clean-up costs are estimated based on the following quantities from 2022 - 8 trucks for 6.5 hours, plus 33 tons \*\*

Granger Waste Services Bid

	Residential Collection		Municipal Collection				City-Wide Clean-Up		Totals
	Trash	Recyclables	2-Yard Trash	4-Yard Trash	2-Yard Recyclables	Misc. Cans	Cost Per Hour	Cost Per Ton	
Granger Bid/mo.	\$ 13.40	\$ 4.60	\$ 85.00	\$ 105.00	\$ -	\$ -	\$255/truck/hr	\$55/ton	
Annual Cost - Year 1	\$ 160.80	\$ 55.20	\$ 1,020.00	\$ 1,260.00	\$ -	\$ -	\$ 13,260.00	\$ 1,815.00	<b>\$ 17,571.00</b>
Annual Cost - Year 2	\$ 168.84	\$ 57.96	\$ 1,071.00	\$ 1,323.00	\$ -	\$ -	\$ 13,260.00	\$ 1,815.00	<b>\$ 17,695.80</b>
Annual Cost - Year 3	\$ 177.28	\$ 60.86	\$ 1,124.55	\$ 1,389.15	\$ -	\$ -	\$ 13,260.00	\$ 1,815.00	<b>\$ 17,826.84</b>
Annual Cost - Year 4	\$ 186.15	\$ 63.90	\$ 1,180.78	\$ 1,458.61	\$ -	\$ -	\$ 13,260.00	\$ 1,815.00	<b>\$ 17,964.43</b>
Annual Cost - Year 5	\$ 195.45	\$ 67.10	\$ 1,239.82	\$ 1,531.54	\$ -	\$ -	\$ 13,260.00	\$ 1,815.00	<b>\$ 18,108.90</b>
<b>Subtotals</b>	<b>\$ 888.52</b>	<b>\$ 305.01</b>	<b>\$ 5,636.14</b>	<b>\$ 6,962.30</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 66,300.00</b>	<b>\$ 9,075.00</b>	<b>\$ 89,166.98</b>
<b>Category Totals</b>	<b>\$1,193.54</b>		<b>\$12,598.44</b>				<b>\$75,375.00</b>		<b>\$ 89,166.98</b>

\*\* Note: City-Wide Clean-up costs are estimated based on the following quantities from 2022 - 8 trucks for 6.5 hours, plus 33 tons \*\*

## Jeff Gray

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**From:** Larry Jones <LJones@LRSrecycles.com>  
**Sent:** Thursday, November 9, 2023 8:31 AM  
**To:** Jeff Gray  
**Subject:** RE: Trash and Recyclables Collection Bid  
**Attachments:** RecyclingGuidelinesLRS-2021[9].pdf

Good Morning Jeff,

Please see attached document for the Recycle guidelines. Below are the answers concerning the Proposal from LRS.

Please let me know if you need anything else.

1. The pricing summaries on page 2 and page 20 note a 4% per year increase for residential collection services. Does that same annual increase apply to the municipal collection and spring clean-up? **No, the 4% rate increase doesn't apply to those services. Those services are priced locked for term of the contract.**
2. I'm having a little trouble following the municipal portion of the bid. Our request for proposals for municipal collections calls for a two-yard trash dumpster that is serviced weekly, a four-yard trash dumpster that is serviced weekly, and a two-yard recycling dumpster that is serviced bi-weekly (every two weeks). The pricing on pages 2 and 20 discusses one two-yard dumpster serviced every other week, one two-yard dumpster serviced twice per week, and a four-yard dumpster serviced once per week. Can you please help me to reconcile the schedule that we requested to the one that is quoted? **The two yard dumpster quoted for service two times a week is should've been listed as once a week service, it is an error. It should've read 1 - Two-yard Dumpsters pick up 1 X per week - \$75.00 per month per unit**
3. Can you confirm that the weekly collection of the 42 cans in the Downtown and parks are included in the bid? I gather that these are the containers mentioned in the third bullet point near the top of the pricing, but wanted to be sure that I am reading that correctly. **Yes, the service of the Sidewalk cans, 4- 96 gallons seasonal carts and two city park containers are all included in the Residential pricing**
4. The recycling guidelines are shown in a small graphic on page 14. Can you please send an easier to read sheet that includes the recyclables that are and are not collected? **See attached**

Thanks,  
Larry

Larry Jones  
District Manager  
LRS  
7245 Brooklyn Rd,  
Jackson, MI 49201  
517-536-4900 (Phone)



LRSRECYCLES.COM

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**From:** Jeff Gray <JGray@jonesville.org>  
**Sent:** Wednesday, November 8, 2023 9:29 PM

# RECYCLING GUIDELINES

# YES!



## METAL

Steel & Aluminum Containers and Foil



## PAPER

Cardboard (flattened),  
Office Paper, Newspaper, Magazines

### Clean & Empty

Replace lids & caps

**Put material in loose  
- Not in Bags**



## GLASS

Containers: Bottles & Jars Only



## PLASTIC

Containers: Bottles, Tubs, Jugs,  
and Jars Only



## CARTONS

# NO!



### No Plastic Bags

No Product Wrap  
(return clean to retailer)



**No Big Items** (Electronics, Wood,  
Propane Tanks, Scrap Metal or Styrofoam  
– check with local authority for other options)



**No Tangles** (Hangers, Hoses,  
Wire, Cords, Ropes or Chains)



**No Clothing**  
Textiles or Shoes (donate)



**No Food, Liquid, Diapers,  
Batteries or Needles**



**No Shredded Paper**

These Guidelines represent the common items accepted in most recycling programs.

For more information visit [LRSrecycles.com](http://LRSrecycles.com).



## Jeff Gray

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**From:** Jami Anderson <janderson@grangernet.com>  
**Sent:** Thursday, November 9, 2023 2:58 PM  
**To:** Jeff Gray  
**Subject:** RE: Waste and Recyclables Collection Proposal

Hi Jeff,

Thank you for reaching out.

1. The clean-up is not subject to the 5%, the rates remain flat for the five years.
2. When we do a curbside clean-up, we have two associates on each truck. The cost would be \$255.00 per truck per hour. If the city did a parked clean-up, that is when we only have one associate per truck, unless a second associate is requested on a truck.
3. Yes, the list of recyclables is what Granger would collect.

If I can be of further assistance, please let me know.

Thank you for considering Granger Waste Services.

### JAMI ANDERSON

Market Development Specialist

GRANGER WASTE SERVICES

**D** 517-371-9722

**C** 517-256-8114

[www.grangerwasteservices.com](http://www.grangerwasteservices.com)



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**From:** Jeff Gray <JGray@jonesville.org>  
**Sent:** Wednesday, November 8, 2023 9:43 PM  
**To:** Jami Anderson <janderson@grangernet.com>  
**Subject:** Waste and Recyclables Collection Proposal

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Jami,

It was nice to meet you earlier this week. Thank you for submitting a proposal on behalf of Granger Waste Services. I have been reviewing the proposals and have a few questions and clarifications that I could use some assistance with:

1. Can you clarify whether the City-Wide Residential Clean-up would be subject to the 5% per year annual increase. The proposal reads as though it does not, but I want to be sure I am looking at it correctly.

2. The bid price for labor for the City-wide Clean-up is based on \$210 per truck with one associate, with additional associates at \$45 per hour. How many associates would you place on each truck for our clean-up? Currently, it is typically completed with 6-8 trucks over a 6-7 hour period.
3. Thank you for the examples of promotional materials. Are the lists of acceptable recyclable materials shown in Appendix C accurate as to the recyclables that would be collected in Jonesville?

Thanks again for your bid and interest in our community. And thanks in advance for your assistance with my questions.

Jeff

**Jeffrey M. Gray**· City Manager  
City of Jonesville  
265 E. Chicago Street· Jonesville, MI 49250  
(517) 849-2104

