

Photo Equipment and Supplies (7)

Bakery and Cereal Products

Meats, Poultry, Fish, and Eggs

Snacks and Other Food at Home (10)

Reading (8)

Food at Home

Food

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Catered Affairs (9)

Dairy Products

Fruits and Vegetables

Food Away from Home

SION Retail Goods and Services Expenditures

202 E Chicago Rd: 202 E Chicago Rd, Jonesville, Michigan ... Drive Time: 15 minute radius

www.businessdecision.info Latitude: 41.98319826

Longitude: -84.6632945

Top Tapestry Segments	Percent	Demographic Summary	2013	2018
Salt of the Earth	38.2%	Population	28,704	28,224
Southern Satellites	18.9%	Households	10,864	10,705
Rustbelt Traditions	11.2%	Families	7,418	7,260
Simple Living	8.7%	Median Age	39.1	39.4
Midland Crowd	4.5%	Median Household Income	\$39,584	\$50,244
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		45	\$1,027.27	\$11,160,294
Men's		44	\$185.85	\$2,019,021
Women's		40	\$316.98	\$3,443,618
Children's		51	\$190.57	\$2,070,390
Footwear		35	\$147.15	\$1,598,680
Watches & Jewelry		66	\$99.01	\$1,075,593
Apparel Products and Services (1)		93	\$87.72	\$952,992
Computer			· ·	,
Computers and Hardware for Hom	e Use	68	\$139.63	\$1,516,988
Portable Memory		70	\$5.30	\$57,570
Computer Software		65	\$12.82	\$139,301
Computer Accessories		73	\$12.14	\$131,845
Entertainment & Recreation		76	\$2,474.41	\$26,881,984
Fees and Admissions		62	\$391.86	\$4,257,145
Membership Fees for Clubs (2)		64	\$107.51	\$1,167,938
Fees for Participant Sports, excl	. Trips	60	\$71.11	\$772,591
Admission to Movie/Theatre/Op	•	61	\$96.57	\$1,049,111
Admission to Sporting Events, e		69	\$43.24	\$469,781
Fees for Recreational Lessons	•	59	\$73.07	\$793,849
Dating Services		84	\$0.36	\$3,875
TV/Video/Audio		76	\$981.07	\$10,658,348
Cable and Satellite Television Serv	vices	79	\$681.70	\$7,405,958
Televisions		73	\$115.73	\$1,257,244
Satellite Dishes		84	\$1.33	\$14,431
VCRs, Video Cameras, and DVD Pl	ayers	67	\$8.65	\$94,016
Miscellaneous Video Equipment		61	\$4.69	\$50,929
Video Cassettes and DVDs		72	\$25.28	\$274,654
Video Game Hardware/Accessories	5	70	\$18.95	\$205,841
Video Game Software		73	\$21.91	\$238,082
Streaming/Downloaded Video		56	\$2.09	\$22,689
Rental of Video Cassettes and DVI	Os	69	\$18.78	\$204,073
Installation of Televisions		58	\$0.50	\$5,441
Audio (3)		67	\$77.46	\$841,498
Rental and Repair of TV/Radio/Sou	and Equipment	83	\$4.00	\$43,493
Pets		99	\$525.93	\$5,713,735
Toys and Games (4)		73	\$101.41	\$1,101,716
Recreational Vehicles and Fees (5)		75	\$169.06	\$1,836,655
Sports/Recreation/Exercise Equipr	mont (6)	67	\$119.69	\$1,300,317

Alcoholic Beverages
Nonalcoholic Beverages at Home
77
\$366.60
\$3,886,937

Alcoholic Beverages at Home
78
Bata Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.

3diy 67, 2011

71

74

59

74

76

77

75

77

73

78

70

\$55.34

\$114.54

\$15.51

\$6,070.55

\$3,821.04

\$541.42

\$828.99

\$413.59

\$692.90

\$1,344.15

\$2,249.51

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\$601,202

\$168,480

\$1,244,387

\$65,950,502

\$41,511,812

\$5,881,971

\$9,006,152 \$4,493,206

\$7,527,644

\$14,602,840

\$24,438,690



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	Spending Potential	Average Amount	_
	Index	Spent	Tota
Financial	27	1777 40	+0.440.70
Investments	37	\$777.13	\$8,442,70
Vehicle Loans	78	\$2,978.62	\$32,359,69
Health			
Nonprescription Drugs	84	\$103.88	\$1,128,50
Prescription Drugs	87	\$421.58	\$4,580,02
Eyeglasses and Contact Lenses	81	\$69.37	\$753,61
Home			
Mortgage Payment and Basics (11)	69	\$6,519.21	\$70,824,74
Maintenance and Remodeling Services	76	\$1,231.98	\$13,384,28
Maintenance and Remodeling Materials (12)	95	\$276.19	\$3,000,55
Utilities, Fuel, and Public Services	78	\$3,949.23	\$42,904,39
Household Furnishings and Equipment			
Household Textiles (13)	71	\$75.30	\$818,01
Furniture	72	\$344.85	\$3,746,46
Rugs	72	\$18.23	\$198,09
Major Appliances (14)	80	\$221.27	\$2,403,84
Housewares (15)	63	\$46.87	\$509,24
Small Appliances	78	\$34.92	\$379,4
Luggage	60	\$5.37	\$58,3
Telephones and Accessories	61	\$32.51	\$353,1
Household Operations		, , ,	1,
Child Care	62	\$275.50	\$2,993,0
Lawn and Garden (16)	83	\$353.02	\$3,835,2
Moving/Storage/Freight Express	62	\$40.40	\$438,9
Housekeeping Supplies (17)	78	\$556.53	\$6,046,0
Insurance	70	Ψ330.33	φο,ο 10,ο.
Owners and Renters Insurance	82	\$402.59	\$4,373,78
Vehicle Insurance	74	\$879.23	\$9,551,9
Life/Other Insurance	83	\$363.65	\$3,950,68
Health Insurance	80	· ·	
	71	\$1,996.69	\$21,691,99
Personal Care Products (18)	71 75	\$316.31	\$3,436,34
School Books and Supplies (19)		\$141.08	\$1,532,70
Smoking Products	91	\$443.25	\$4,815,4
Transportation	70	+2.046.24	±20 F0F 6
Vehicle Purchases (Net Outlay) (20)	78	\$2,816.24	\$30,595,6
Gasoline and Motor Oil	80	\$2,473.35	\$26,870,4
Vehicle Maintenance and Repairs	74	\$808.84	\$8,787,2
Travel			
Airline Fares	60	\$276.29	\$3,001,6
Lodging on Trips	71	\$301.99	\$3,280,8
Auto/Truck/Van Rental on Trips	61	\$20.47	\$222,37
Food and Drink on Trips	70	\$305.42	\$3,31

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

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July 07, 2014

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- (1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers...
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.
- (20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

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Longitude: -84.6632945

Top Tapestry Segments	Percent	Demographic Summary	2013	2018
Salt of the Earth	26.7%	Population	120,183	119,293
Southern Satellites	14.8%	Households	45,100	44,918
Rustbelt Traditions	10.3%	Families	31,681	31,345
Rural Resort Dwellers	10.2%	Median Age	41.7	42.4
Green Acres	7.4%	Median Household Income	\$44,404	\$53,571
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		51	\$1,161.18	\$52,369,325
Men's		50	\$210.94	\$9,513,332
Women's		45	\$360.19	\$16,244,433
Children's		57	\$212.31	\$9,575,029
Footwear		39	\$165.84	\$7,479,557
Watches & Jewelry		76	\$114.30	\$5,154,739
Apparel Products and Services (1)		103	\$97.61	\$4,402,237
Computer			·	
Computers and Hardware for Home	e Use	78	\$158.56	\$7,151,134
Portable Memory		78	\$5.93	\$267,664
Computer Software		74	\$14.68	\$661,875
Computer Accessories		84	\$14.04	\$633,267
Entertainment & Recreation		87	\$2,824.64	\$127,391,332
Fees and Admissions		73	\$457.71	\$20,642,514
Membership Fees for Clubs (2)		75	\$125.59	\$5,664,063
Fees for Participant Sports, excl.	Trips	71	\$84.03	\$3,789,578
Admission to Movie/Theatre/Ope	•	71	\$111.73	\$5,039,202
Admission to Sporting Events, e	•	80	\$50.17	\$2,262,824
Fees for Recreational Lessons	•	69	\$85.79	\$3,869,030
Dating Services		93	\$0.40	\$17,818
TV/Video/Audio		86	\$1,102.25	\$49,711,316
Cable and Satellite Television Serv	ices	89	\$764.84	\$34,494,240
Televisions		82	\$130.46	\$5,883,689
Satellite Dishes		96	\$1.52	\$68,608
VCRs, Video Cameras, and DVD Pla	ayers	76	\$9.78	\$440,994
Miscellaneous Video Equipment	•	70	\$5.37	\$242,353
Video Cassettes and DVDs		80	\$28.25	\$1,274,071
Video Game Hardware/Accessories		77	\$20.82	\$938,904
Video Game Software		81	\$24.21	\$1,091,876
Streaming/Downloaded Video		65	\$2.43	\$109,459
Rental of Video Cassettes and DVD)s	77	\$21.14	\$953,243
Installation of Televisions		70	\$0.60	\$27,056
Audio (3)		76	\$88.21	\$3,978,047
Rental and Repair of TV/Radio/Sou	nd Equipment	96	\$4.63	\$208,776
Pets		113	\$600.19	\$27,068,603
Toys and Games (4)		82	\$114.03	\$5,142,652
Recreational Vehicles and Fees (5)		89	\$201.44	\$9,084,949
Sports/Recreation/Exercise Equipm	nent (6)	76	\$136.38	\$6,150,731
Photo Equipment and Supplies (7)	,	81	\$63.03	\$2,842,719
Reading (8)		86	\$131.70	\$5,939,536
Catered Affairs (9)		68	\$17.92	\$808,311
Food		83	\$6,845.75	\$308,743,419
Food at Home		86	\$4,305.51	\$194,178,302
Bakery and Cereal Products		86	\$609.67	\$27,496,080
Meats, Poultry, Fish, and Eggs		84	\$932.99	\$42,078,010
Dairy Products		87	\$467.00	\$21,061,922
Fruits and Vegetables		82	\$783.81	\$35,349,699
Snacks and Other Food at Home	(10)	87	\$1,512.03	\$68,192,591
Food Away from Home	· - /	80	\$2,540.25	\$114,565,117
Alcoholic Beverages		76	\$406.57	\$18,336,354
Nonalcoholic Beverages at Home		87	\$411.41	\$18,554,480
Data Note: The Spending Potential Index (SPI)	is household-based a		·	

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

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Food and Drink on Trips

ECISION Retail Goods and Services Expenditures

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Spending Potential **Average Amount Total Financial** \$48,702,736 Investments 52 \$1,079.88 87 Vehicle Loans \$3,341.03 \$150,680,675 Health Nonprescription Drugs 95 \$117.89 \$5,316,859 99 Prescription Drugs \$480.90 \$21,688,756 Eyeglasses and Contact Lenses 92 \$79.37 \$3,579,713 81 \$346,240,971 Mortgage Payment and Basics (11) \$7,677.18 90 Maintenance and Remodeling Services \$1,452.33 \$65,500,167 Maintenance and Remodeling Materials (12) 109 \$315.52 \$14,230,174 Utilities, Fuel, and Public Services 88 \$4,447.27 \$200,571,877 **Household Furnishings and Equipment** Household Textiles (13) 81 \$85.65 \$3,862,691 **Furniture** 82 \$393.46 \$17,745,244 Rugs 83 \$21.02 \$948,109 Major Appliances (14) 92 \$254.16 \$11,462,554 Housewares (15) 72 \$53.56 \$2,415,448 **Small Appliances** 89 \$39.70 \$1,790,245 Luggage 71 \$6.31 \$284,449 Telephones and Accessories 68 \$36.42 \$1,642,718 **Household Operations** Child Care 70 \$311.45 \$14,046,193 Lawn and Garden (16) 97 \$410.41 \$18,509,481 Moving/Storage/Freight Express 70 \$45.69 \$2,060,828 Housekeeping Supplies (17) 89 \$629.75 \$28,401,879 Insurance Owners and Renters Insurance 94 \$465.05 \$20,973,727 Vehicle Insurance 84 \$995.86 \$44,913,491 Life/Other Insurance 96 \$420.13 \$18,947,804 Health Insurance 92 \$2,280.90 \$102,868,404 Personal Care Products (18) 81 \$359.32 \$16,205,265 \$7,044,330 School Books and Supplies (19) 83 \$156.19 100 \$21,966,373 **Smoking Products** \$487.06 Transportation Vehicle Purchases (Net Outlay) (20) 88 \$3,177.73 \$143,315,471 Gasoline and Motor Oil 90 \$2,774.38 \$125,124,725 Vehicle Maintenance and Repairs 84 \$41,580,734 \$921.97 Travel Airline Fares 71 \$324.86 \$14,651,102 \$15,945,539 Lodging on Trips 83 \$353.56 Auto/Truck/Van Rental on Trips 72 \$24.35 \$1,098,383

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81

\$355.77

Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.

July 07, 2014

\$16,045,444

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- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
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Snacks and Other Food at Home (10)

Food Away from Home

Nonalcoholic Beverages at Home

Alcoholic Beverages

SION Retail Goods and Services Expenditures

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Top Tapestry Segments	Percent	Demographic Summary	2013	201
Salt of the Earth	21.7%	Population	339,863	338,63
Rustbelt Traditions	10.4%	Households	129,853	129,92
Southern Satellites	9.4%	Families	87,967	87,36
Green Acres	8.1%	Median Age	40.6	41.
Home Town	7.0%	Median Household Income	\$42,486	\$51,40
		Spending Potential Index	Average Amount Spent	Tota
Annaral and Sarvicas		49	•	\$144,881,83
Apparel and Services Men's		49	\$1,115.74 \$201.67	
Women's		48	·	\$26,187,41 \$44,739,36
			\$344.54	. , ,
Children's		55	\$205.14	\$26,638,48
Footwear		37	\$158.37	\$20,564,74
Watches & Jewelry		73	\$108.98	\$14,151,79
Apparel Products and Services (1)		102	\$97.03	\$12,600,03
Computer				
Computers and Hardware for Hom	ne Use	74	\$151.17	\$19,630,1
Portable Memory		76	\$5.78	\$750,69
Computer Software		71	\$14.02	\$1,819,9
Computer Accessories		79	\$13.14	\$1,706,8
Entertainment & Recreation		81	\$2,648.73	\$343,946,1
Fees and Admissions		70	\$437.73	\$56,840,6
Membership Fees for Clubs (2)		72	\$119.34	\$15,496,6
Fees for Participant Sports, exc	I. Trips	68	\$80.53	\$10,456,7
Admission to Movie/Theatre/Op	era/Ballet	68	\$107.44	\$13,951,3
Admission to Sporting Events, e	excl. Trips	76	\$48.01	\$6,234,8
Fees for Recreational Lessons	•	66	\$82.03	\$10,651,4
Dating Services		88	\$0.38	\$49,5
TV/Video/Audio		81	\$1,042.82	\$135,412,9
Cable and Satellite Television Serv	vices	83	\$718.81	\$93,339,2
Televisions	VICCS	79	\$124.94	\$16,223,5
Satellite Dishes		90	\$1.42	\$184,9
VCRs, Video Cameras, and DVD P	lavers	73	\$9.45	\$1,226,7
Miscellaneous Video Equipment	iayeis	73	\$5.38	
				\$698,2
Video Cassettes and DVDs	_	77	\$27.21	\$3,533,0
Video Game Hardware/Accessorie	S	76	\$20.41	\$2,650,0
Video Game Software		79	\$23.53	\$3,055,8
Streaming/Downloaded Video	_	63	\$2.36	\$306,4
Rental of Video Cassettes and DVI	Ds	74	\$20.38	\$2,646,1
Installation of Televisions		67	\$0.58	\$75,7
Audio (3)		73	\$84.16	\$10,928,3
Rental and Repair of TV/Radio/So	und Equipment	87	\$4.19	\$544,4
Pets		103	\$550.78	\$71,519,8
Toys and Games (4)		78	\$108.24	\$14,055,0
Recreational Vehicles and Fees (5))	81	\$182.46	\$23,692,4
Sports/Recreation/Exercise Equipr		71	\$126.81	\$16,466,6
Photo Equipment and Supplies (7))	77	\$59.63	\$7,743,2
Reading (8)		80	\$122.90	\$15,958,9
Catered Affairs (9)		66	\$17.38	\$2,256,4
Food		79	\$6,480.09	\$841,459,1
Food at Home		81	\$4,063.61	\$527,672,3
Bakery and Cereal Products		81	\$574.77	\$74,635,3
Meats, Poultry, Fish, and Eggs		80	\$881.69	\$114,490,2
Dairy Products		82	\$438.48	\$56,937,3
Fruits and Vegetables		78	\$742.92	\$96,470,7
Truits and vegetables		70	₽/4∠.J∠	φ30, 4 /0,/

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

82

76

73

82

\$1,425.76

\$2,416.48

\$388.42

\$388.37

Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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\$185,138,598

\$313,786,747

\$50,437,314

\$50,430,817



202 E Chicago Rd: 202 E Chicago Rd, Jonesville, Michigan ... Drive Time: 45 minute radius

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	Spending Potential	Average Amount	
	Index	Spent	Tota
Financial			
Investments	48	\$989.69	\$128,514,68
Vehicle Loans	82	\$3,142.33	\$408,040,35
Health			
Nonprescription Drugs	87	\$108.48	\$14,086,22
Prescription Drugs	91	\$439.77	\$57,105,69
Eyeglasses and Contact Lenses	85	\$73.46	\$9,539,15
Home			
Mortgage Payment and Basics (11)	75	\$7,138.87	\$927,004,00
Maintenance and Remodeling Services	82	\$1,320.39	\$171,456,96
Maintenance and Remodeling Materials (12)	97	\$281.41	\$36,541,47
Utilities, Fuel, and Public Services	83	\$4,181.14	\$542,933,95
Household Furnishings and Equipment			
Household Textiles (13)	77	\$80.87	\$10,501,61
Furniture	77	\$372.28	\$48,341,83
Rugs	77	\$19.68	\$2,556,10
Major Appliances (14)	85	\$233.64	\$30,338,59
Housewares (15)	67	\$50.37	\$6,540,54
Small Appliances	83	\$37.02	\$4,806,99
Luggage	68	\$6.06	\$787,10
Telephones and Accessories	66	\$35.25	\$4,577,09
Household Operations		·	, , ,
Child Care	68	\$302.60	\$39,293,79
Lawn and Garden (16)	87	\$371.67	\$48,262,36
Moving/Storage/Freight Express	69	\$45.39	\$5,893,56
Housekeeping Supplies (17)	83	\$589.64	\$76,566,24
Insurance		1222	1 -77
Owners and Renters Insurance	87	\$426.40	\$55,368,84
Vehicle Insurance	79	\$941.15	\$122,211,66
Life/Other Insurance	88	\$383.21	\$49,760,53
Health Insurance	85	\$2,115.88	\$274,752,83
Personal Care Products (18)	76	\$340.39	\$44,200,63
School Books and Supplies (19)	80	\$150.74	\$19,574,6
Smoking Products	94	\$455.05	\$59,089,13
Transportation	31	¥ 133.03	ψ55,005,1
Vehicle Purchases (Net Outlay) (20)	83	\$2,973.29	\$386,090,7
Gasoline and Motor Oil	84	\$2,602.71	\$337,970,2
Vehicle Maintenance and Repairs	79	\$867.67	\$112,670,12
Travel	75	\$807.07	\$112,070,1
	67	¢210.21	¢40 201 6
Airline Fares	67	\$310.21	\$40,281,60
Lodging on Trips	77	\$328.19	\$42,616,58
Auto/Truck/Van Rental on Trips	68	\$22.97	\$2,982,52
Food and Drink on Trips	76	\$332.39	\$43,161,29

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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- (1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers...
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.
- (20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.